

MANUFACTURERS ASK QUICK TARIFF ACTION

1,000 From 20 States Urge Congress to Go to Rescue of Stagnant Industry.

MORE WORK IS NEEDED American Valuation Plan, as Explained by Fordney and Others, Is Favored.

WOULD HELP LABOR HERE

Wakeman, Camp, Devries and Butterworth Discuss Outlook for Better Business.

Special Despatch to THE NEW YORK HERALD. CHICAGO, Sept. 29.—"We are now importing \$300,000,000 merchandise a month and there are 5,000,000 people out of work in America, which means that a large part of our money is being expended for goods made in foreign countries and being paid for the support of foreign labor," said Representative Joseph W. Fordney, chairman of the Ways and Means Committee of the House of Representatives, at the national conference of State Manufacturers Association, held here today.

There were 1,000 manufacturing men present from more than twenty States. They gathered to discuss the problem of American industry.

"High tariff is a good thing for America, as it will mean prosperity in this country," continued Representative Fordney. "I expect my bill to go through both houses in a few months, and then I feel that American labor will have its inning and that the factories instead of operating on a fifty per cent. basis will be going at a maximum capacity and reduce the great amount of labor unrest by putting men back to work from the stuporously large army of unemployed."

Lower Than Foreign Duties.

"It may surprise you to know that the duties in the Fordney bill are lower than those charged by foreign countries on goods manufactured in the United States and brought in their domains," Mr. Fordney continued.

"It is absolutely necessary to impose the duty on the basis of American valuation, because of the depreciation of foreign currencies as compared to United States money."

"If the duty were imposed on a foreign valuation basis it would make it prohibitive for the nations whose currency has not depreciated very much to compete with those whose moneys have greatly depreciated. It is necessary to put on the duty by American valuation it would be the same for each country and not be affected by the depreciated value of the currency of some of the countries."

"The theory that the protective tariff would raise the cost of goods is not so. The protective tariff need not increase the cost of goods sold here, but it would make it possible for the manufacturers to operate at maximum capacity—100 per cent.—and enable them to reduce their overhead expense."

Puts Failure Up to Congress.

"The remedy for unemployment is more work in our factories," the resolutions declared, "which is not to be expected as long as a large proportion of our industries are paralyzed by the failure of Congress to complete the pending tariff legislation."

The resolutions continued: "In view of the present depressed conditions of American industry, the abnormally low cost of production abroad and the unprecedented depreciation of currency of countries seeking to sell their products in the markets of the United States it is imperative that there be no further delay in the enactment of an adequate protective tariff bill and that Congress and the Administration proceed at once to complete the programme to which they stand committed before the nation."

Judge Marion De Vries of Washington, Judge of the United States Court of Customs Appeals, urged the manufacturers that American standards be taken as the measure of American finance.

"Let us confidently proclaim," he said, "that our Government, that our money, that our market values are the most enduring and stable of any nation of the world, and that the American Government is able completely to function within its own territory upon the strength and basis of its own commerce without resting its vitally important revenues upon the varying and uncertain foreign trade values or placing their determination upon or within control of foreign caprice, judgment or integrity."

Wages, material prices, taxes and interest were named as the four great obstacles to a return to normalcy for business by William Butterworth, president of Deere & Co., and chairman of the conference.

"Business is sick," said Mr. Butterworth. "It is almost sick in bed. Perhaps it can wiggle a toe here and there, but it certainly needs doctoring."

Mr. Butterworth said some industries had been able to reduce wages and thus production costs, but that others were holding wages up and creating dissatisfaction among the men who found their incomes reduced. The chief offenders in this respect, he said, were the railroads, the building trades, and the coal mining industry.

For American Valuations.

Wilbur F. Wakeman, secretary of the American Protective Tariff League, announced that his organization had suggested the American valuation clause in the Fordney tariff bill. Such a clause, he argued, was necessary because of the tendency of the foreign exporter to disregard real value when paying the tax on his goods. Mr. Wakeman asserted that there was over \$250,000,000 worth of European goods waiting to be dumped on the American market as soon as conditions permit it.

Walter Camp, one of America's foremost authorities on the game of football and president of the American Valuation Association, also vice-president of a large Eastern watch factory, declared that he would discuss football with all comers when his conscience lets him, but that right now the \$10,000,000 to \$40,-

000,000 which the United States loses every year under the present system of basing tariff duties is his main concern. "This huge loss will be prevented by the American valuation plan of assessing import duties on the current price of goods in the American wholesale market," Mr. Camp declared. "No other means of securing fair and equitable ad valorem values has been presented to Congress, and unless the plan is put into effect there is little hope of the American manufacturer securing adequate protection against foreign goods or the country maintaining its present standard of living for the workmen."

"If the ad valorem duty, as now, be based on the foreign value, then the country whose cost of production is lowest and whose profits are lowest pay the smallest amount of duty. We are practically subsidizing ex-foreign nations such as Germany and cheap nations such as China."

REPUBLICAN PLANKS IN JERSEY HELD UP

Leaders Confer and Discuss Political Issues.

Special Despatch to THE NEW YORK HERALD.

TRENTON, Sept. 29.—Republican leaders of New Jersey, at the invitation of former Gov. Stokes, chairman of the State Committee, met at Republican headquarters this afternoon to discuss political issues and formulate a definite policy concerning the platform which will be adopted next Tuesday. Practically every issue now before the people was discussed, but the conference reached no definite conclusion. Mr. Stokes is of the opinion that the wording of the platform should be left entirely to the State convention.

As a result of the conference it is considered likely that the Republican platform will commit the party to a general policy of enforcement of prohibition, though probably with some of the more objectionable features eliminated. Many of the leaders were inclined to favor a modification of the present enforcement act. It was considered significant that Mrs. Jennie C. Van Ness of Newark, sponsor of the State enforcement act, was renominated by a vote far below that of the other Republican candidates.

AUSTRALIAN PROCLAIMS NEED OF DISARMAMENT

Else May Lose Economic Struggle, Says Sir Joseph.

By the Associated Press.

MELBOURNE, Australia, Sept. 29.—Sir Joseph Cook, in introducing the budget to the Commonwealth House of Representatives today, referred to the need for disarmament.

"Unless something is done to relieve us of the tremendous handicap of military armaments," he said, "we may lose the economic struggle as we have won the military one."

He added, however, that the economic strain now was becoming easier.

LONGSHOREMEN ACCEPT CUT.

Boston, Sept. 29.—The local branch of the International Longshoremen's Union today formally accepted the recent wage reduction offered by representatives of steamship companies and contracting stevedores, lowering the hourly pay from \$9 to 85 cents an hour and overtime, Sunday and holiday pay from \$1.20 to \$1 an hour. The new agreement will go into effect October 1.

YACHT AMERICA AT ANNAPOLIS

ANNAPOLIS, Md., Sept. 29.—The historic schooner yacht America, winner of the first international cup, arrived at Annapolis this afternoon and went to a temporary mooring near the station ship Reina Mercedes at the Naval Academy.

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TRAINMEN'S STRIKE VOTE 90 PER CENT.

Count Shows Overwhelming Majority of 186,000 Members Favor Walkout.

SANCTION IS EXPECTED

Support of Other Railroad Organizations Necessary Before Action Is Taken.

CHICAGO, Sept. 29.—Completion of the count of the strike vote of the 186,000 members of the Brotherhood of Railway Trainmen was announced to-night by W. G. Lee, president of the union, who said that the majority in favor of a strike ranged from 90 per cent. of all the men on some roads to more than 95 per cent. on others.

Fifty-seven general chairmen left Chicago to-night carrying instructions from Lee to call their grievance committees together immediately to obtain their sanction or disapproval of the vote and report to the president here next week.

In the event the committees approve a strike—and the general chairmen expect that they will—Lee, it is understood, will authorize the men to walk out whenever one or more of the other unions quit work. The shop crafts already have voted 325,000 to 48,000 to strike, but have set no date, while officers of the brotherhoods of engineers, conductors, engineers and switchmen, and the Switchmen's Union of North America, will meet here Monday to count their 259,000 strike ballots.

While the sentiment of the men in all crafts is reported overwhelming in favor of a walkout, the feeling in union official circles to-day continued to be that there would be no strike. The shop crafts have made their walkout incident to support from the other organizations, and Mr. Lee is understood to be planning the same step.

The question then rests with the four unions which meet here next week, which have voted on a joint ballot. Officials of the trainmen do not believe the other unions will quit work, and have no intention of ordering their men out without such support.

James Murdoch, vice-president of the organization, said the action of the trainmen will not be influenced in any degree by that of the other unions.

GIRL, 13, ESCORTS PRISONER.

Sheriff's Daughter Pilots Woman Moonshiner to Jail.

Special Despatch to THE NEW YORK HERALD.

PHILADELPHIA, Pa., Sept. 29.—Without the slightest semblance of fear, Miss Gladys Zuckelsohn, 13, daughter of Sheriff Zuckelsohn, and acting under the authority of a deputy, to-day took Sadie Atkins, a prisoner, to the Barbours county jail from the Upshur county jail at Buchanan and turned her over to the Sheriff of this county for safe keeping.

The Atkins woman was arrested on a charge of operating a still in a mountain fastness in Upshur county.

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